

A. S. DRUMWRIGHT & CO.
Truck and Bus Equipment

A. S. PRIDDY
Sales Manager

1921 Brambleton Ave.
NORFOLK, VA.

Transportation

Ward School BUS

700 & 750 Ford Series

longer wheel base

A. S. DRUMWRIGHT & COMPANY

MOTOR TRUCK EQUIPMENT ENGINEERS FOR 36 YEARS.

Truck and Bus Equipment

1921 BRAMBLETON AVENUE
NORFOLK, VIRGINIA

January 27, 1953

DISTRIBUTORS

Air & Vacuum Brakes
Hydraulic Lift Gates
Saddle Tanks
Fifth Wheels
10 Wheelers
No Spin Differential Drive
Winches
Utility Ladders
Bus Bodies
Dump Bodies
Van Bodies
Utility Bodies
Stake Bodies
Platform Bodies
Garbage Bodies
Pickup Tool Boxes

Mr. O. L. Emerick, Superintendent
Laudoun County Schools
Leesburg, Virginia

ANNOUNCEMENT

Dear Mr. Emerick:

It is of great importance that we wish to announce that the A. S. Drumwright Company, has been awarded the Distributorship (The State of Virginia) for one of the best school bus bodies built in the United States, and the writer is making plans with the greatest of haste to call on you to discuss this matter. Therefore, I should be in your office within the next few days, and hope that you will see fit to give me a few minutes of your valuable time to go over this proposition.

For many years as you know, it has been a great pleasure and privilege to contact you in the transportation field, and I feel quite confident that you will be highly pleased after you have learned what we have to offer, however, in the meantime if necessity demands, drop us a line at the above address and we will give this our immediate attention.

As you probably know, A. S. Drumwright Company have been in business here for thirty-seven years, and for the past twelve years have been selling school buses in the eastern part of Virginia, and may we take this opportunity to call to your attention, that we here at Drumwright's offer to you only the type of merchandise that will meet with all your requirements at a lower cost.

Thanking you for your past favors, and hoping that we may have a few minutes of your time when I arrive. I beg to remain

Sincerely yours,

A. S. Drumwright & Company

A. S. Priddy

A. S. Priddy
Sales Manager

ASP/do

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March 14, 1953

Mr. O. L. Emerick
Division Superintendent
Loudoun County Schools
Leesburg, Virginia

Dear Mr. Emerick:

You do not know how much I appreciate the courtesies shown me yesterday while in Leesburg with my new Ward Bus. Realizing that your time is very valuable, it was indeed a pleasure to have you give me the time you did. I believe you sincerely saw more bus for the dollar than you have ever had the privilege seeing before.

You like all the Superintendent's of Virginia, are naturally interested in buying the cheapest possible transportation that is humanly possible to buy, and after seeing this, you must realize that you not only get economical transportation, but the best quality money can buy. Thanking you again I beg to remain

Sincerely yours,

A. S. Drumwright & Company



A. S. Priddy
Sales Manager

ASP/do